

GETTING NEW MEMBERS

1. Set goals
 - a. Last year's maximum is this year's minimum
2. Get organized
 - a. Divide the drive for new members among the club
 - b. Have a well organized club, have a quality club.
3. Develop steps to follow when a prospective member is identified.
4. Develop steps after a new member has joined.
 - a. Involvement
 - b. Mentor System
 - c. Buddy System

KEEPING MEMBERS

1. Have an organized club
2. Have an active club
3. Have a program for absent members
4. Have a program getting inactive members back